



# Multi-family energy efficiency solutions

## Energy efficiency makes smart business sense

Your property is your business. Improving it is ours. AES Indiana offers a wide array of energy-saving solutions to help multi-family property owners reduce operating cost, improve comfort, and add value to their communities.

## AES Indiana multi-family program

If you own or manage a residential multi-family property with 12 or more units, you may qualify. Getting started is easy with a no-cost assessment.

## Saving energy is good for all



Lower your operating and maintenance costs



Get rebates and incentives to reduce upfront costs on qualifying projects



Increase your property value when you offer tenants more energy-efficient options



Enhance tenant satisfaction

## Rebates and incentives for customers on commercial rates

AES Indiana offers rebates and incentives for qualifying new construction, or capital improvement projects. Prescriptive Rebates are available for lighting, HVAC, mechanical, and kitchen equipment.

Not sure where to start? Schedule a free in-person energy assessment to help identify your property's energy-savings potential and improvements that may qualify for rebates, incentives, or complimentary services.

## Free upgrades

Your property may qualify for a variety of no-cost energy-efficient products and services. Professionally installed in-unit upgrades and common area improvements can be made at no cost to you. Products can also be shipped to your property to be installed at your convenience.

## What are eligible upgrades?

When your assessment is completed, AES Indiana will provide your property with a report that identifies available energy upgrades and incentives for your property.

Commonly recommended energy upgrades include:

- Weather stripping
- Door sweeps
- High-efficiency showerheads
- High-efficiency faucet aerators
- Water heating equipment
- Heating and cooling equipment
- Pipe insulation
- ENERGY STAR® certified LEDs
- Programmable or smart thermostats\*

## Eligibility

An active residential customer with eligible AES Indiana service living in a multi-family apartment complex or manufactured home. Properties may not have participated in the program in the last three years to be eligible.

## FAQs

### Who is eligible for the program?

The AES Indiana multi-family program services are available to residential complexes with 12 or more dwelling units. This includes apartment facilities and manufactured home associations.

### What does the program offer?

The AES Indiana program offers no-cost services that include:

- A no-cost energy assessment to identify opportunities for improved energy usage with installation of energy-efficient technologies
- Installation of selected measures
- Post-installation follow-up to ensure performance and satisfaction
- Additional incentives that can help to cover the cost of property improvements for commercially metered customers

### How can I request services for my multi-family facility?

If you are an authorized representative (i.e., property manager or landlord/owner of the entire facility), you can schedule a no-cost energy assessment by contacting your AES Indiana program consultant at [317-829-0714](tel:317-829-0714).

### Does every unit at my facility need to participate?

Property management is provided with information on the findings from the energy assessment. Property management may choose whether or not to enroll all units and/or to implement any of the measures recommended, but there is no obligation to do so.

### Are there fees for the energy assessment and installation of energy-efficient technologies?

There is no fee to your property for the energy assessment and qualified installation of energy-efficient products.

### Does the program consultant need access to each unit during the assessment?

No, we will only require access to one (1) unit on each unique site, as well as access to common areas.

### What other rebates and incentives are available in addition to those offered through the energy assessment?

For customers on commercial rates, rebates and incentives may be available to help cover the costs of qualifying property, new construction, or capital improvement projects.

- Custom incentives are available for new construction projects and those not covered by the Prescriptive Rebates. Apply for a Custom incentive at [aesindiana.com/custom-incentives](http://aesindiana.com/custom-incentives).
- Prescriptive Rebates are available for qualifying lighting, HVAC, or kitchen equipment. Learn more about Prescriptive Rebates for common area upgrades at [aesindiana.com/prescriptive-rebates](http://aesindiana.com/prescriptive-rebates).

## Get started

Visit [aesindiana.com/multifamily](http://aesindiana.com/multifamily) or contact your dedicated program consultant today.



## Buckingham Companies Case Study

Buckingham Companies, a full-service real estate firm, recently focused on ensuring that their buildings are as energy efficient, comfortable, and sustainable as possible. By taking advantage of AES Indiana's direct install and incentive opportunities, Buckingham was able to update 18 properties with no-cost and discounted energy-saving improvements.

In addition to the cost savings, upgrades have helped to improve the safety, comfort, and productivity of Buckingham Companies residents. For the properties, that means increased property value, and marketability for their newly upgraded buildings, and a likely reduction in tenant turnover.

### Project fast facts

- **\$334,978:** Total value of incentivized energy-saving products installed
- **5,000:** Number of energy-saving products installed
- **2,453,688 kWh:** Estimated annual energy savings
- **\$300,778:** Estimated annual cost savings\*
- **2,394 units:** Serviced with no-cost upgrades
- **5 days:** Average time spent on each property

\*Calculated at an estimated rate of \$0.14 and \$0.10 kWh

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